

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 3, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 01-34219

DESTINATION XL GROUP, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)  
555 Turnpike Street  
Canton, MA  
(Address of principal executive offices)

04-2623104  
(I.R.S. Employer  
Identification No.)

02021  
(Zip Code)

Registrant's telephone number, including area code: (781) 828-9300

Securities registered pursuant to Section 12(b) of the Act.

| Title of each class            | Trading symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common Stock, \$0.01 par value | DXLG              | NASDAQ Stock Market LLC                   |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 15, 2019, the registrant had 49,957,299 shares of common stock, \$0.01 par value per share, outstanding.

DESTINATION XL GROUP, INC.  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except share data)  
(Unaudited)

|   | August 3, 2019<br>(Fiscal 2019) | February 2, 2019<br>(Fiscal 2018) |
|---|---------------------------------|-----------------------------------|
| <b>ASSETS</b>   |                                 |                                   |
| <i>Current assets:</i>  |                                 |                                   |
| Cash and cash equivalents   | \$ 5,493                        | \$ 4,868                          |
| Accounts receivable   | 4,397                           | 4,420                             |
| Inventories   | 110,374                         | 106,837                           |
| Prepaid expenses and other current assets   | 12,424                          | 11,535                            |
| Total current assets  | <u>132,688</u>                  | <u>127,660</u>                    |
| <i>Non-current assets:</i>  |                                 |                                   |
| Property and equipment, net of accumulated depreciation and amortization  | 85,953                          | 92,525                            |
| Operating lease right-of-use assets   | 200,480                         | —                                 |
| Intangible assets   | 1,150                           | 1,150                             |
| Other assets  | 3,453                           | 4,741                             |
| Total assets  | <u>\$ 423,724</u>               | <u>\$ 226,076</u>                 |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                                 |                                   |
| <i>Current liabilities:</i>   |                                 |                                   |
| Current portion of deferred gain on sale-leaseback  | —                               | 1,465                             |
| Accounts payable  | 36,929                          | 34,418                            |
| Accrued expenses and other current liabilities  | 17,499                          | 30,140                            |
| Operating leases, current   | 41,372                          | —                                 |
| Borrowings under credit facility  | 49,451                          | 41,908                            |
| Total current liabilities   | <u>145,251</u>                  | <u>107,931</u>                    |
| <i>Long-term liabilities:</i>   |                                 |                                   |
| Long-term debt, net of current portion  | 14,785                          | 14,757                            |
| Operating leases, non-current   | 197,388                         | —                                 |
| Deferred rent and lease incentives  | —                               | 31,839                            |
| Deferred gain on sale-leaseback, net of current portion   | —                               | 8,793                             |
| Other long-term liabilities   | 3,881                           | 4,116                             |
| Total long-term liabilities   | <u>216,054</u>                  | <u>59,505</u>                     |
| <b>Commitments and contingencies</b>  |                                 |                                   |
| <i>Stockholders' equity:</i>  |                                 |                                   |
| Preferred stock, \$0.01 par value, 1,000,000 shares authorized, none issued   | —                               | —                                 |
| Common stock, \$0.01 par value, 100,000,000 shares authorized, 62,668,221 and 62,241,834 shares issued at August 3, 2019 and February 2, 2019, respectively | 627                             | 622                               |
| Additional paid-in capital  | 311,706                         | 310,393                           |
| Treasury stock at cost, 12,755,873 shares at August 3, 2019 and February 2, 2019  | (92,658)                        | (92,658)                          |
| Accumulated deficit   | (151,301)                       | (153,534)                         |
| Accumulated other comprehensive loss  | (5,955)                         | (6,183)                           |
| Total stockholders' equity  | <u>62,419</u>                   | <u>58,640</u>                     |
| Total liabilities and stockholders' equity  | <u>\$ 423,724</u>               | <u>\$ 226,076</u>                 |

The accompanying notes are an integral part of the consolidated financial statements.

DESTINATION XL GROUP, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(In thousands, except per share data)  
(Unaudited)

|   | For the Three Months Ended      |                                 | For the Six Months Ended        |                                 |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|   | August 3, 2019<br>(Fiscal 2019) | August 4, 2018<br>(Fiscal 2018) | August 3, 2019<br>(Fiscal 2019) | August 4, 2018<br>(Fiscal 2018) |
| Sales   | \$ 123,245                      | \$ 122,206                      | \$ 236,218                      | \$ 235,537                      |
| Cost of goods sold including occupancy costs          | 68,676                          | 65,681                          | 132,236                         | 128,324                         |
| Gross profit  | 54,569                          | 56,525                          | 103,982                         | 107,213                         |
| Expenses:   |                                 |                                 |                                 |                                 |
| Selling, general and administrative                   | 47,478                          | 47,795                          | 92,089                          | 93,195                          |
| CEO transition costs                                  | —                               | —                               | 702                             | 130                             |
| Corporate restructuring                               | —                               | 1,570                           | —                               | 1,630                           |
| Depreciation and amortization                         | 6,210                           | 7,382                           | 12,548                          | 14,706                          |
| Total expenses  | 53,688                          | 56,747                          | 105,339                         | 109,661                         |
| Operating income (loss)                               | 881                             | (222)                           | (1,357)                         | (2,448)                         |
| Interest expense, net                                 | (851)                           | (958)                           | (1,715)                         | (1,844)                         |
| Income (loss) before provision for income taxes       | 30                              | (1,180)                         | (3,072)                         | (4,292)                         |
| Provision (benefit) for income taxes                  | (8)                             | 5                               | (29)                            | 3                               |
| Net income (loss)                                     | \$ 38                           | \$ (1,185)                      | \$ (3,043)                      | \$ (4,295)                      |
| Net income (loss) per share - basic and diluted       | \$ 0.00                         | \$ (0.02)                       | \$ (0.06)                       | \$ (0.09)                       |
| Weighted-average number of common shares outstanding: |                                 |                                 |                                 |                                 |
| Basic   | 49,867                          | 49,060                          | 49,734                          | 48,926                          |
| Diluted   | 50,175                          | 49,060                          | 49,734                          | 48,926                          |

*The accompanying notes are an integral part of the consolidated financial statements.*

DESTINATION XL GROUP, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(In thousands)  
(Unaudited)

|  | For the Three Months Ended      |                                 | For the Six Months Ended        |                                 |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|  | August 3, 2019<br>(Fiscal 2019) | August 4, 2018<br>(Fiscal 2018) | August 3, 2019<br>(Fiscal 2019) | August 4, 2018<br>(Fiscal 2018) |
| Net income (loss)  | \$ 38                           | \$ (1,185)                      | \$ (3,043)                      | \$ (4,295)                      |
| <b>Other comprehensive income before taxes:</b>              |                                 |                                 |                                 |                                 |
| Foreign currency translation                                 | (59)                            | (94)                            | (83)                            | (239)                           |
| Pension plans  | 191                             | 156                             | 392                             | 330                             |
| Other comprehensive income before taxes                      | 132                             | 62                              | 309                             | 91                              |
| Tax provision related to items of other comprehensive income | (30)                            | (21)                            | (81)                            | (47)                            |
| Other comprehensive income, net of tax                       | 102                             | 41                              | 228                             | 44                              |
| Comprehensive income (loss)                                  | <u>\$ 140</u>                   | <u>\$ (1,144)</u>               | <u>\$ (2,815)</u>               | <u>\$ (4,251)</u>               |

*The accompanying notes are an integral part of the consolidated financial statements.*

DESTINATION XL GROUP, INC.  
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
(In thousands)  
(Unaudited)

|  | Common Stock  |               | Additional<br>Paid-in<br>Capital | Treasury Stock  |                    | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total            |
|--|---------------|---------------|----------------------------------|-----------------|--------------------|------------------------|--|------------------|
|  | Shares        | Amounts       |                                  | Shares          | Amounts            |                        |  |                  |
| Balance at February 2, 2019  | 62,242        | \$ 622        | \$ 310,393                       | (12,755)        | \$ (92,658)        | \$ (153,534)           | \$ (6,183)   | \$ 58,640        |
| Board of directors compensation  | 36            | —             | 142                              | —               | —                  | —                      | —  | 142              |
| Stock compensation expense   | —             | —             | 414                              | —               | —                  | —                      | —  | 414              |
| RSUs granted for achievement of performance-based compensation, reclassified from liability to equity (Note 5) | —             | —             | 304                              | —               | —                  | —                      | —  | 304              |
| Issuance of common stock, upon RSUs release  | 374           | 4             | (4)                              | —               | —                  | —                      | —  | —                |
| Shares withheld for taxes related to net share settlement of RSUs  | (78)          | —             | (192)                            | —               | —                  | —                      | —  | (192)            |
| Deferred stock vested  | 2             | —             | —                                | —               | —                  | —                      | —  | —                |
| Change in accounting principle due to adoption of ASC 842  | —             | —             | —                                | —               | —                  | 5,276                  | —  | 5,276            |
| Accumulated other comprehensive income (loss):   | —             | —             | —                                | —               | —                  | —                      | —  | —                |
| Pension plan, net of taxes   | —             | —             | —                                | —               | —                  | —                      | 150  | 150              |
| Foreign currency, net of taxes   | —             | —             | —                                | —               | —                  | —                      | (24)   | (24)             |
| Net loss   | —             | —             | —                                | —               | —                  | (3,081)                | —  | (3,081)          |
| Balance at May 4, 2019   | 62,576        | \$ 626        | \$ 311,057                       | (12,755)        | \$ (92,658)        | \$ (151,339)           | \$ (6,057)   | \$ 61,629        |
| Board of directors compensation  | 45            | —             | 142                              | —               | —                  | —                      | —  | 142              |
| Stock compensation expense   | —             | —             | 514                              | —               | —                  | —                      | —  | 514              |
| Issuance of common stock, upon RSUs release  | 67            | 1             | (1)                              | —               | —                  | —                      | —  | —                |
| Shares withheld for taxes related to net share settlement of RSUs  | (3)           | —             | (6)                              | —               | —                  | —                      | —  | (6)              |
| Cancellation of restricted stock   | (20)          | —             | —                                | —               | —                  | —                      | —  | —                |
| Deferred stock vested  | 3             | —             | —                                | —               | —                  | —                      | —  | —                |
| Accumulated other comprehensive income (loss):   | —             | —             | —                                | —               | —                  | —                      | —  | —                |
| Pension plan, net of taxes   | —             | —             | —                                | —               | —                  | —                      | 142  | 142              |
| Foreign currency, net of taxes   | —             | —             | —                                | —               | —                  | —                      | (40)   | (40)             |
| Net income   | —             | —             | —                                | —               | —                  | 38                     | —  | 38               |
| Balance at August 3, 2019  | <u>62,668</u> | <u>\$ 627</u> | <u>\$ 311,706</u>                | <u>(12,755)</u> | <u>\$ (92,658)</u> | <u>\$ (151,301)</u>    | <u>\$ (5,955)</u>                                      | <u>\$ 62,419</u> |

*The accompanying notes are an integral part of the consolidated financial statements.*

DESTINATION XL GROUP, INC.  
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY  
(In thousands)  
(Unaudited)

|  | Common Stock |         | Additional<br>Paid-in<br>Capital | Treasury Stock |             | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total     |
|--|--------------|---------|----------------------------------|----------------|-------------|------------------------|--|-----------|
|  | Shares       | Amounts |                                  | Shares         | Amounts     |                        |  |           |
| Balance at February 3, 2018  | 61,486       | \$ 615  | \$ 307,557                       | (12,755)       | \$ (92,658) | \$ (139,285)           | \$ (6,243)   | \$ 69,986 |
| Board of directors compensation  | 37           | —       | 140                              |                |             |                        |  | 140       |
| Stock compensation expense   |              |         | 407                              |                |             |                        |  | 407       |
| Restricted stock units (RSUs) granted for achievement of performance-based compensation, reclassified from liability to equity |              |         | 381                              |                |             |                        |  | 381       |
| Issuance of common stock, upon RSUs release  | 165          | 2       | (2)                              |                |             |                        |  | —         |
| Issuance of restricted stock   | 30           | —       | —                                |                |             |                        |  | —         |
| Deferred stock vested  | 3            | —       | —                                |                |             |                        |  | —         |
| Accumulated other comprehensive income (loss):   |              |         |                                  |                |             |                        |  |           |
| Pension plan, net of taxes   |              |         |                                  |                |             |                        | 129  | 129       |
| Foreign currency, net of taxes   |              |         |                                  |                |             |                        | (126)  | (126)     |
| Net loss   |              |         |                                  |                |             | (3,110)                |  | (3,110)   |
| Balance at May 5, 2018   | 61,721       | \$ 617  | \$ 308,483                       | (12,755)       | \$ (92,658) | \$ (142,395)           | \$ (6,240)   | \$ 67,807 |
| Board of directors compensation  | 58           | 1       | 143                              |                |             |                        |  | 144       |
| Stock compensation expense   |              |         | 382                              |                |             |                        |  | 382       |
| Issuance of common stock, upon RSUs release  | 157          | 1       | (1)                              |                |             |                        |  | —         |
| Cancellation of restricted stock   | (33)         | —       | —                                |                |             |                        |  | —         |
| Deferred stock vested  | 2            | —       | —                                |                |             |                        |  | —         |
| Accumulated other comprehensive income (loss):   |              |         |                                  |                |             |                        |  |           |
| Pension plan, net of taxes   |              |         |                                  |                |             |                        | 116  | 116       |
| Foreign currency, net of taxes   |              |         |                                  |                |             |                        | (75)   | (75)      |
| Net loss   |              |         |                                  |                |             | (1,185)                |  | (1,185)   |
| Balance at August 4, 2018  | 61,905       | \$ 619  | \$ 309,007                       | (12,755)       | \$ (92,658) | \$ (143,580)           | \$ (6,199)   | \$ 67,189 |

*The accompanying notes are an integral part of the consolidated financial statements.*

DESTINATION XL GROUP, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)  
(Unaudited)

|  | August 3, 2019<br>(Fiscal 2019) | For the Six Months Ended<br>August 4, 2018<br>(Fiscal 2018) |
|--|---------------------------------|---|
| <b>Cash flows from operating activities:</b>   |                                 |   |
| Net loss   | \$ (3,043)                      | \$ (4,295)  |
| <b>Adjustments to reconcile net loss to net cash provided by operating activities:</b> |                                 |   |
| Amortization of deferred gain on sale-leaseback  | —                               | (733)   |
| Amortization of deferred debt issuance costs   | 69                              | 101   |
| Write-off of deferred debt issuance costs  | —                               | 186   |
| Depreciation and amortization  | 12,548                          | 14,706  |
| Stock compensation expense   | 928                             | 789   |
| Board of Directors stock compensation  | 284                             | 284   |
| <b>Changes in operating assets and liabilities:</b>                                    |                                 |   |
| Accounts receivable  | 23                              | 782   |
| Inventories  | (3,537)                         | 420   |
| Prepaid expenses and other current assets  | (889)                           | (1,657)   |
| Other assets   | (441)                           | 135   |
| Accounts payable   | 2,511                           | (1,561)   |
| Operating leases, net  | (2,115)                         | —   |
| Deferred rent and lease incentives   | —                               | (1,698)   |
| Accrued expenses and other liabilities   | (5,420)                         | (666)   |
| Net cash provided by operating activities  | <u>918</u>                      | <u>6,793</u>  |
| <b>Cash flows from investing activities:</b>   |                                 |   |
| Additions to property and equipment, net   | (7,597)                         | (7,365)   |
| Net cash used for investing activities   | <u>(7,597)</u>                  | <u>(7,365)</u>  |
| <b>Cash flows from financing activities:</b>   |                                 |   |
| Costs associated with new credit facility  | —                               | (553)   |
| Proceeds from the issuance of long-term debt   | —                               | 15,000  |
| Principal payments on long-term debt   | —                               | (12,251)  |
| Net borrowings under credit facility   | 7,502                           | (770)   |
| Tax withholdings paid related to net share settlements of RSUs                         | (198)                           | —   |
| Net cash provided by financing activities  | <u>7,304</u>                    | <u>1,426</u>  |
| Net increase in cash and cash equivalents  | 625                             | 854   |
| <b>Cash and cash equivalents:</b>  |                                 |   |
| Beginning of period  | 4,868                           | 5,362   |
| End of period  | <u>\$ 5,493</u>                 | <u>\$ 6,216</u>   |

*The accompanying notes are an integral part of the consolidated financial statements.*

## 1. Basis of Presentation

In the opinion of management of Destination XL Group, Inc., a Delaware corporation (formerly known as Casual Male Retail Group, Inc. and, collectively with its subsidiaries, referred to as the “Company”), the accompanying unaudited consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial statements. These financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with the notes to the Company’s audited consolidated financial statements for the fiscal year ended February 2, 2019 included in the Company’s Annual Report on Form 10-K, which was filed with the Securities and Exchange Commission on March 22, 2019.

The information set forth in these statements may be subject to normal year-end adjustments. The information reflects all adjustments that, in the opinion of management, are necessary to present fairly the Company’s results of operations, financial position and cash flows for the periods indicated. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company’s business historically has been seasonal in nature, and the results of the interim periods presented are not necessarily indicative of the results to be expected for the full year.

The Company’s fiscal year is a 52- or 53- week period ending on the Saturday closest to January 31. Fiscal 2019 and fiscal 2018 are 52-week periods ending on February 1, 2020 and February 2, 2019, respectively.

### Segment Information

The Company has historically had two principal operating segments: its stores and direct businesses. The Company considers these two operating segments to be similar in terms of economic characteristics, production processes and operations, and has therefore aggregated them into one reportable segment, retail segment, consistent with its omni-channel business approach. In fiscal 2018, the Company launched a wholesale segment, which the Company considers a third operating segment. However, due to the immateriality of the wholesale segment’s revenues, profits and assets at August 3, 2019, its operating results are aggregated with the retail segment for all periods.

### Reclassification

The Company has reclassified a total of \$190,228 in costs, incurred in the first six months of fiscal 2018 from “Selling, general and administrative” to “CEO transition costs” and “Corporate restructuring.” These costs were initially reported in “Selling, general and administrative” in the first six months of fiscal 2018.

### Intangibles

In the fourth quarter of fiscal 2018, the Company purchased the rights to the domain name “dxl.com.” The domain name has a carrying value of \$1.2 million and is considered an indefinite-lived asset. During the first six months ended August 3, 2019, no event or circumstance occurred which would cause a reduction in the fair value of this intangible asset.

### Fair Value of Financial Instruments

ASC Topic 825, Financial Instruments, requires disclosure of the fair value of certain financial instruments. ASC Topic 820, “Fair Value Measurements and Disclosures,” defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements.

The valuation techniques utilized are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect internal market assumptions. These two types of inputs create the following fair value hierarchy:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of assets or liabilities.



The Company utilizes observable market inputs (quoted market prices) when measuring fair value whenever possible.

The fair value of long-term debt is classified within Level 2 of the valuation hierarchy. At August 3, 2019, the fair value approximated the carrying amount based upon terms available to the Company for borrowings with similar arrangements and remaining maturities.

The fair value of the “dxl.com” domain name, an indefinite-lived asset, is measured on a non-recurring basis in connection with the Company’s annual impairment test. The fair value of the domain name was determined to approximate carrying value, due to its recent acquisition in December, and is classified within Level 3 of the valuation hierarchy. See Intangibles above.

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, accrued expenses and short-term borrowings approximate fair value because of the short maturity of these instruments.

**Accumulated Other Comprehensive Income (Loss) - (“AOCI”)**

Other comprehensive income (loss) includes amounts related to foreign currency and pension plans and is reported in the Consolidated Statements of Comprehensive Income (Loss). Other comprehensive income and reclassifications from AOCI for the three and six months ended August 3, 2019 and August 4, 2018, respectively, were as follows:

|  | August 3, 2019 |                  |                | August 4, 2018 |                  |            |
|--|----------------|------------------|----------------|----------------|------------------|------------|
|  | Pension Plans  | Foreign Currency | Total          | Pension Plans  | Foreign Currency | Total      |
| <i>For the three months ended:</i>   |                |                  | (in thousands) |                |                  |            |
| Balance at beginning of the quarter  | \$ (5,371)     | \$ (686)         | \$ (6,057)     | \$ (5,711)     | \$ (529)         | \$ (6,240) |
| Other comprehensive income (loss) before reclassifications, net of taxes           | 27             | (40)             | (13)           | 58             | (75)             | (17)       |
| Amounts reclassified from accumulated other comprehensive income, net of taxes (1) | 115            | —                | 115            | 58             | —                | 58         |
| Other comprehensive income (loss) for the period                                   | 142            | (40)             | 102            | 116            | (75)             | 41         |
| Balance at end of quarter  | \$ (5,229)     | \$ (726)         | \$ (5,955)     | \$ (5,595)     | \$ (604)         | \$ (6,199) |

|  | August 3, 2019 |                  |                | August 4, 2018 |                  |            |
|--|----------------|------------------|----------------|----------------|------------------|------------|
|  | Pension Plans  | Foreign Currency | Total          | Pension Plans  | Foreign Currency | Total      |
| <i>For the six months ended:</i>   |                |                  | (in thousands) |                |                  |            |
| Balance at beginning of fiscal year  | \$ (5,521)     | \$ (662)         | \$ (6,183)     | \$ (5,840)     | \$ (403)         | \$ (6,243) |
| Other comprehensive income (loss) before reclassifications, net of taxes           | 55             | (64)             | (9)            | 115            | (201)            | (86)       |
| Amounts reclassified from accumulated other comprehensive income, net of taxes (1) | 237            | —                | 237            | 130            | —                | 130        |
| Other comprehensive income (loss) for the period                                   | 292            | (64)             | 228            | 245            | (201)            | 44         |
| Balance at end of quarter  | \$ (5,229)     | \$ (726)         | \$ (5,955)     | \$ (5,595)     | \$ (604)         | \$ (6,199) |

(1) Includes the amortization of the unrecognized loss on pension plans, which was charged to “Selling, General and Administrative” Expense on the Consolidated Statements of Operations for all periods presented. The amortization of the unrecognized loss, before tax, was \$156,000 and \$79,000 for the three months ended August 3, 2019 and August 4, 2018, respectively, and \$321,000 and \$177,000 for the six months ended August 3, 2019 and August 4, 2018, respectively.

**Stock-based Compensation** All share-based payments, including grants of employee stock options and restricted stock, are recognized as an expense in the Consolidated Statements of Operations based on their fair values and vesting periods. The fair value of stock options is determined using the Black-Scholes valuation model and requires the input of subjective assumptions. These assumptions

include estimating the length of time employees will retain their vested stock options before exercising them (the “expected term”), the estimated volatility of the Company’s common stock price over the expected term and the number of options that will ultimately not complete their vesting requirements (“forfeitures”). The Company reviews its valuation assumptions at each grant date and, as a result, is likely to change its valuation assumptions used to value employee stock-based awards granted in future periods. The values derived from using the Black-Scholes model are recognized as an expense over the vesting period, net of estimated forfeitures. The estimation of stock-based awards that will ultimately vest requires significant judgment. Actual results and future changes in estimates may differ from the Company’s current estimates. During the first six months of fiscal 2019, the Company granted performance stock units with a market condition. See Note 6 for disclosure concerning the assumptions and valuation method used to determine the fair value of the award and the associated derived service period over which the associated stock compensation will be recognized.

#### **Impairment of Long-Lived Assets**

The Company reviews its long-lived assets for events or changes in circumstances that might indicate the carrying amount of the assets may not be recoverable. The Company assesses the recoverability of the assets by determining whether the carrying value of such assets over their respective remaining lives can be recovered through projected undiscounted future cash flows. The amount of impairment, if any, is measured based on projected discounted future cash flows using a discount rate reflecting the Company’s average cost of funds.

There was no material impairment of long-lived assets in the first six months of fiscal 2019 or fiscal 2018.

#### **Recently Adopted Accounting Pronouncements**

In February 2016, the FASB issued ASU 2016-02, “Leases (Topic 842).” This ASU is a comprehensive new standard that amends various aspects of existing guidance for leases and requires additional disclosures about leasing arrangements. It requires lessees to recognize lease assets and lease liabilities for most leases, including those leases previously classified as operating leases under GAAP. The ASU retains a distinction between finance leases and operating leases. The classification criteria for distinguishing between finance leases and operating leases are substantially similar to the classification criteria for distinguishing between capital leases and operating leases in the previous lease guidance. ASU 2016-02 requires a modified retrospective transition for financing or operating leases existing at or entered into after the beginning of the earliest comparative period presented in the financial statements. In July 2018, the FASB issued ASU 2018-11 “Leases (Topic 842): Targeted Improvements” that allows entities to recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption without adjustment to the financial statements for periods prior to adoption.

The Company adopted ASU 2016-02 on February 3, 2019 on a modified retrospective basis and applied the new standard to all leases through a cumulative-effect adjustment to beginning accumulated deficit. As a result, comparative financial information has not been restated and continues to be reported under the accounting standards in effect for the respective periods.

On February 3, 2019, the Company recognized leases, primarily related to its stores and corporate headquarters, on its Consolidated Balance Sheet, as right-of-use assets of \$214.1 million with corresponding lease liabilities of \$254.5 million and eliminated certain existing lease-related asset and liabilities as a net adjustment to the right-of-use assets. In connection with this adoption, the Company recorded a transition adjustment, which was a net credit of \$5.3 million to opening accumulated deficit. This adjustment reflected the net of (i) the recognition of the Company’s deferred gain from a sale-leaseback of \$10.3 million, (ii) the write-off of initial direct costs of \$1.2 million and (iii) the recognition of impairments, upon adoption, on certain right-of-use assets totaling \$3.8 million. The new standard had a material impact on the Consolidated Balance Sheet as a result of the recognition of the right-of-use assets, the corresponding lease obligations and the net credit to accumulated deficit of \$5.3 million. Because the Company recognized the outstanding deferred gain from a sale-leaseback of \$10.3 million, with the adoption of the new standard, results of operations will not have the future benefit of approximately \$1.5 million, which was the annual amortization being recognized over the initial 20-year term of the sale-leaseback of the Company’s corporate office. The adoption of the new standard had no material impact on Consolidated Statement of Cash Flows.

The following is a discussion of the Company’s lease policy under the new lease accounting standard:

The Company determines if an arrangement contains a lease at the inception of a contract. Right-of-use assets represent the Company’s right to use an underlying asset for the lease term and lease liabilities represent the Company’s obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the commencement date based on the present value of the remaining future minimum lease payments, initial direct costs and any lease incentives are included in the value of those right-of-use assets. As the interest rate implicit in the Company’s leases is not readily determinable, the Company utilizes its incremental borrowing rate, based on information available at the lease measurement date to determine the present value of future payments.

The Company’s store leases typically contain options that permit renewals for additional periods of up to five years each. In general, for store leases with an initial term of 10 years or more, the options to extend are not considered reasonably certain at lease commencement. For stores leases with an initial term of 5 years, the Company evaluates each lease independently and, only when the

Company considers it reasonably certain that it will exercise an option to extend, will the associated payment of that option be included in the measurement of the right-of-use asset and lease liability. Renewal options are not included in the lease term for automobile and equipment leases because they are not considered reasonably certain of being exercised at lease commencement. Renewal options were not considered for the Company's corporate headquarter and distribution center lease, which was entered into in 2006 and was for an initial 20-year term. At the end of the initial term, the Company will have the opportunity to extend this lease for six additional successive periods of five years. The Company elected the lessee non-lease component separation practical expedient, which permits the Company to not separate non-lease components from the lease components to which they relate. The Company also made an accounting policy election that the recognition requirement of ASU 842 will not be applied to certain, if any, non-store leases, with a term of 12 months or less, recognizing those lease payments on a straight-line basis over the lease term.

For store leases, the Company accounts for lease components and non-lease components as a single lease component. Certain store leases may require additional payments based on sales volume, as well as reimbursement for real estate taxes, common area maintenance and insurance, and are expensed as incurred as variable lease costs. Other store leases contain one fixed lease payment that includes real estate taxes, common area maintenance and insurance. These fixed payments are considered part of the lease payment and included in the right-of-use assets and lease liabilities.

See Note 4 "Leases" for additional information.

#### **Recently Issued Accounting Pronouncements**

In August 2018, the FASB issued ASU 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement." This guidance modifies the disclosure requirements on fair value measurements in Topic 820 by removing disclosures regarding transfers between Level 1 and Level 2 of the fair value hierarchy, by modifying the measurement uncertainty disclosure, and by requiring additional disclosures for Level 3 fair value measurements, among others. The amendments are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The Company is currently evaluating the impact this pronouncement will have on its Consolidated Financial Statements.

No other new accounting pronouncements, issued or effective during the first six months of fiscal 2019, have had or are expected to have a significant impact on the Company's Consolidated Financial Statements.

## **2. Revenue Recognition**

The Company operates as a retailer of big and tall men's clothing, which includes stores, direct and wholesale. Revenue is recognized by the operating segment that initiates a customer's order. Store sales are defined as sales that originate and are fulfilled directly at the store level. Direct sales are defined as sales that originate online, including those initiated online at the store level, on its website or on third-party marketplaces. Wholesale sales are defined as sales made to wholesale customers pursuant to the terms of each customer's contract with the Company. Generally, all revenues are recognized when control of the promised goods is transferred to customers, in an amount that reflects the consideration in exchange for those goods. Sales tax collected from customers and remitted to taxing authorities is excluded from revenue and is included as part of accrued expenses on the Consolidated Balance Sheets.

- Revenue from the Company's store operations is recorded upon purchase of merchandise by customers, net of an allowance for sales returns, which is estimated based upon historical experience.
- Revenue from the Company's direct operations is recognized at the time a customer order is delivered, net of an allowance for sales returns, which is estimated based upon historical experience.
- Revenue from the Company's wholesale operations is recognized at the time the wholesale customer takes physical receipt of the merchandise, net of any identified discounts in accordance with each individual order. An allowance for chargebacks will be established once the Company has sufficient historical experience. For the first six months of fiscal 2019, chargebacks were immaterial. Sales from wholesale for the first six months of fiscal 2018 were less than \$0.1 million.

**Unredeemed Gift Cards, Gift Certificates, and Credit Vouchers.** Upon issuance of a gift card, gift certificate, or credit voucher, a liability is established for its cash value. The liability is relieved and net sales are recorded upon redemption by the customer. Based on historical redemption patterns, the Company can reasonably estimate the amount of gift cards, gift certificates, and credit vouchers for which redemption is remote, which is referred to as "breakage". Breakage is recognized over two years in proportion to historical redemption trends and is recorded as sales in the Consolidated Statements of Operations. The gift card liability, net of breakage, was \$1.6 million and \$2.4 million at August 3, 2019 and February 2, 2019, respectively.

**Unredeemed Loyalty Coupons.** The Company offers a free loyalty program to its customers for which points accumulate based on the purchase of merchandise. Over 90% of the Company's customers participate in the loyalty program. Under ASC 606, *Revenue from Contracts with Customers*, these loyalty points provide the customer with a material right and a distinct performance obligation with revenue deferred and recognized when the points are expected to redeem or expire. The cycle of earning and redeeming loyalty points

is generally under one year in duration. The loyalty accrual, net of breakage, was \$1.1 million and \$1.0 million at August 3, 2019 and February 2, 2019, respectively.

**Shipping.** Shipping and handling costs are accounted for as fulfillment costs and are included in cost of sales for all periods presented. Amounts related to shipping and handling that are billed to customers are recorded in sales, and the related costs are recorded in cost of goods sold, including occupancy costs, in the Consolidated Statements of Operations.

**Disaggregation of Revenue**

As noted above under *Segment Information* in Note 1, the Company's business consists of one reportable segment, its retail segment. Substantially all of the Company's revenue is generated from its stores and direct businesses. The operating results from the wholesale segment, which were immaterial, have been aggregated with this reportable segment for the first six months of fiscal 2019, but the revenues are separately reported below. Accordingly, the Company has determined that the following sales channels depict the nature, amount, timing, and uncertainty of how revenue and cash flows are affected by economic factors:

| (in thousands)    | For the three months ended |       |                |       | For the six months ended |       |                |       |
|-------------------|----------------------------|-------|----------------|-------|--------------------------|-------|----------------|-------|
|                   | August 3, 2019             |       | August 4, 2018 |       | August 3, 2019           |       | August 4, 2018 |       |
| Store sales       | \$ 95,119                  | 78.9% | \$ 97,972      | 80.2% | \$ 181,834               | 78.7% | \$ 187,316     | 79.5% |
| Direct sales      | 25,406                     | 21.1% | 24,214         | 19.8% | 49,239                   | 21.3% | 48,181         | 20.5% |
| Retail segment    | \$ 120,525                 |       | \$ 122,186     |       | \$ 231,073               |       | \$ 235,497     |       |
| Wholesale segment | 2,720                      |       | 20             |       | 5,145                    |       | 40             |       |
| Total Sales       | \$ 123,245                 |       | \$ 122,206     |       | \$ 236,218               |       | \$ 235,537     |       |

**3. Debt**

**Credit Agreement with Bank of America, N.A.**

On May 24, 2018, the Company entered into the Seventh Amended and Restated Credit Agreement with Bank of America, N.A., as agent, providing for a secured \$140.0 million credit facility. On May 31, 2019, the Credit Facility was amended to expand the definition of its borrowing base to include certain receivables, as defined in the amendment (as amended, the "Credit Facility").

The Credit Facility provides maximum committed borrowings of \$125.0 million in revolver loans, with the ability, pursuant to an accordion feature, to increase the Credit Facility by an additional \$50.0 million upon the request of the Company and the agreement of the lender(s) participating in the increase (the "Revolving Facility"). The Revolving Facility provides for a sublimit of \$20.0 million for commercial and standby letter of credits and up to \$15.0 million for swingline loans. The Company's ability to borrow under the Revolving Facility (the "Loan Cap") is determined using an availability formula based on eligible assets. The Credit Facility requires the Company to maintain a minimum consolidated fixed charge coverage ratio of 1.0:1.0 if its excess availability under the Credit Facility fails to be equal to or greater than the greater of 10% of the Loan Cap and \$7.5 million. The maturity date of the Credit Facility is May 24, 2023. The Company's obligations under the Credit Facility are secured by a lien on substantially all of its assets.

The Credit Facility includes a \$15.0 million "first in, last out" (FILO) term facility (the "FILO loan"), which is discussed below under long-term debt.

At August 3, 2019, the Company had outstanding borrowings under the Revolving Facility of \$49.8 million, before unamortized debt issuance costs of \$0.3 million. Outstanding standby letters of credit were \$2.6 million and outstanding documentary letters of credit were \$1.3 million. Unused excess availability at August 3, 2019 was \$44.5 million. Average monthly borrowings outstanding under the Revolving Facility during the first six months of fiscal 2019 were \$56.4 million, resulting in an average unused excess availability of approximately \$37.6 million. The Company's ability to borrow under the Revolving Facility was determined using an availability formula based on eligible assets, with increased advance rates based on seasonality.

Borrowings made pursuant to the Revolving Facility bear interest, calculated under either the Federal Funds rate or the LIBOR rate, at a rate equal to the following: (a) the Federal Funds rate plus a varying percentage based on the Company's excess availability, of either 0.25% or 0.50%, or (b) the LIBOR rate (the Company being able to select interest periods of 1 week, 1 month, 2 months, 3 months or 6 months) plus a varying percentage based on the Company's excess availability, of either 1.25% or 1.50%. The Company was also subject to an unused line fee of 0.25%. At August 3, 2019, the Company's prime-based interest rate was 5.75%. At August 3, 2019, the Company had approximately \$45.0 million of its outstanding borrowings in LIBOR-based contracts with an interest rate of 3.56%. The LIBOR-based contracts expired on August 4, 2019. When a LIBOR-based borrowing expires, the borrowings reverted back to prime-based borrowings unless the Company enters into a new LIBOR-based borrowing arrangement.

The fair value of the amount outstanding under the Revolving Facility at August 3, 2019 approximated the carrying value.

#### Long-Term Debt

Long-term debt is as follows:

| <i>(in thousands)</i>                         | August 3, 2019 |               | February 2, 2019 |               |
|---|----------------|---------------|------------------|---------------|
| FILO Loan                                     | \$             | 15,000        | \$               | 15,000        |
| Less: unamortized debt issuance costs         |                | (215)         |                  | (243)         |
| <b>Total long-term debt</b>                   |                | <b>14,785</b> |                  | <b>14,757</b> |
| Less: current portion of long-term debt       |                | —             |                  | —             |
| <b>Long-term debt, net of current portion</b> | <b>\$</b>      | <b>14,785</b> | <b>\$</b>        | <b>14,757</b> |

The total borrowing capacity under the FILO loan is based on a borrowing base, generally defined as a specified percentage of the value of eligible accounts, including certain trade names, that step down over time, plus a specified percentage of the value of eligible inventory that steps down over time. There can be no voluntary prepayments on the FILO loan during the first year. After its one-year anniversary, the FILO loan can be repaid, in whole or in part, subject to certain payment conditions. The term loan expires on May 24, 2023, if not repaid in full prior to that date.

Borrowings made under the FILO loan will bear interest, calculated under either the Federal Funds rate or the LIBOR rate, at a rate equal to the following: (a) the Federal Funds rate plus a carrying percentage based on the Company's excess availability, of either 1.75% or 2.00% or (b) the LIBOR rate (the Company being able to select interest periods of 1 week, 1 month, 2 months, 3 months or 6 months) plus a varying percentage based on the Company's excess availability of either 2.75% or 3.00%. At August 3, 2019, the outstanding balance of \$15.0 million was in a 1-week LIBOR-based contract with an interest rate of 5.06%. The LIBOR-based contract expired on August 4, 2019. When a LIBOR-based contract expires, the Company can enter into a new LIBOR-based borrowing arrangement.

#### 4. Leases

The Company leases all of its store locations and its corporate headquarters, which also includes its distribution center, under operating leases. The store leases typically have initial terms of 5 years to 10 years, with options that usually permit renewal for additional five-year periods. The initial term of the lease for the corporate headquarter was for 20 years, with the opportunity to extend for six additional successive periods of five years, beginning in fiscal 2026. The Company also leases certain equipment and other assets under operating leases, typically with initial terms of 3 to 5 years. The Company is generally obligated for the cost of property taxes, insurance and common area maintenance fees relating to its leases, which are considered variable lease costs and are expensed as incurred.

The following table is a summary of the Company's components of net lease cost for the three and six months ended August 3, 2019:

| <i>(in thousands)</i>                 | For the three<br>months ended<br>August 3, 2019 |               | For the six<br>months ended<br>August 3, 2019 |               |
|---------------------------------------|---|---------------|---|---------------|
| Operating lease cost <sup>(1)</sup>   | \$  | 13,215        | \$  | 26,468        |
| Short-term lease costs <sup>(2)</sup> |   | —             |   | —             |
| Variable lease costs <sup>(1)</sup>   |   | 3,954         |   | 7,999         |
| <b>Total lease costs</b>              | <b>\$</b>                                       | <b>17,169</b> | <b>\$</b>                                     | <b>34,467</b> |

- (1) Lease costs related to store locations are included in Cost of Goods Sold Including Occupancy Costs on the Consolidated Statement of Operations and expenses and lease costs related to the corporate headquarters, automobile and equipment leases are included in Selling, General and Administrative expenses on the Consolidated Statement of Operations.
- (2) For the second quarter and first six months of fiscal 2019, the Company had no short-term lease costs.

Supplemental cash flow information related to leases for the first six months ended August 3, 2019 is as follows:

| <i>(in thousands)</i>  |  |    |        |
|--|--|----|--------|
| Cash paid for amounts included in the measurement of lease liabilities:  |  |    |        |
| Operating cash flows for operating leases                                |  | \$ | 29,221 |
| Non-cash operating activities:   |  |    |        |
| Right-of-use assets obtained in exchange for operating lease liabilities |  | \$ | 3,053  |

Supplemental balance sheet information related to leases as of August 3, 2019 is as follows:

| <u>Operating leases:</u>              |         |
|---------------------------------------|---------|
| Weighted average remaining lease term | 5.6 yrs |
| Weighted average discount rate        | 7.10%   |

The table below reconciles the undiscounted cash flows for each of the first five years and total of the remaining years to the operating lease liabilities recorded on the Consolidated Balance Sheet as of August 3, 2019:

| <i>(in thousands)</i>                                |            |
|--|------------|
| 2019 (remaining)                                     | \$ 28,785  |
| 2020   | 54,800     |
| 2021   | 53,422     |
| 2022   | 48,417     |
| 2023   | 40,251     |
| Thereafter   | 65,169     |
| Total minimum lease payments                         | \$ 290,844 |
| Less: amount of lease payments representing interest | 52,084     |
| Present value of future minimum lease payments       | \$ 238,760 |
| Less: current obligations under leases               | 41,372     |
| Long-term lease obligations                          | \$ 197,388 |

As previously disclosed in the Company's Consolidated Financial Statements for the year ending February 2, 2019, future minimum lease payments for noncancelable operating leases, under the previous lease accounting standard, were as follows at February 2, 2019:

| <i>(in thousands)</i>        |            |
|------------------------------|------------|
| 2019                         | \$ 57,364  |
| 2020                         | 52,699     |
| 2021                         | 50,380     |
| 2022                         | 45,061     |
| 2023                         | 36,605     |
| Thereafter                   | 56,638     |
| Total minimum lease payments | \$ 298,747 |

#### 5. Long-Term Incentive Plans

The following is a summary of the Company's Long-Term Incentive Plan ("LTIP"). All equity awards granted under long-term incentive plans are issued from the Company's stockholder-approved 2016 Incentive Compensation Plan. See Note 6, *Stock-Based Compensation*.

At August 3, 2019, the Company has two active LTIPs, its 2017-2018 LTIP and 2018-2020 LTIP. Each participant in the plan participates based on that participant's "Target Cash Value" which is defined as the participant's annual base salary (on the participant's effective date) multiplied by his or her LTIP percentage. Under each LTIP, 50% of each participant's Target Cash Value is subject to time-based vesting and 50% is subject to performance-based vesting. All time-based awards for both the 2017-2018 LTIP and the 2018-2020 LTIP were granted on the effective date on each LTIP and all awards were in restricted stock units (RSUs).

##### 2017-2018 LTIP

The performance targets for the Company's 2017-2018 LTIP were approved by the Compensation Committee of the Board of Directors (the "Compensation Committee") on March 31, 2017 and covered a two-year period performance period, which ended on February 2, 2019. Awards for any achievement of performance targets are not granted until the performance targets are achieved and then are subject to additional vesting through August 31 following the end of the applicable performance period. The time-vested portion of the 2017-2018 LTIP vests in two installments with 50% of the time-vested portion vesting on April 1, 2019 and 50% vesting on April 1, 2020.

On March 19, 2019, the Compensation Committee approved a 25% payout of its performance targets for the 2017-2018 LTIP, resulting in awards totaling \$0.5 million. On that date, the Company granted 150,299 RSUs, which will vest, net of any forfeitures, on August 31, 2019. In conjunction with the grant of the RSUs, the Company reclassified \$0.3 million of the liability accrual from "Accrued expenses and other current liabilities" to "Additional paid-in capital" in the first six months of fiscal 2019. See the

Consolidated Statement of Changes in Stockholders' Equity. In addition to the performance awards, the Company expects to incur stock-based compensation of approximately \$2.0 million for its time-based awards, which is being expensed over thirty-six months, through April 1, 2020.

#### 2018-2020 LTIP

In June 2018, the Company amended its LTIP to, among other things, extend the performance period for awards to three years, beginning with grants in fiscal 2018. On October 24, 2018, the Compensation Committee established performance targets for the 2018-2020 LTIP. Awards for any achievement of performance targets will not be granted until the performance targets are achieved and then will be subject to additional vesting through August 31, 2021. The time-vested portion of the award vests in four equal installments, vesting on October 24, 2019, April 1, 2020, April 1, 2021 and April 1, 2022.

Assuming that the Company achieves the performance target at target levels and all time-based awards vest, the compensation expense associated with the 2018-2020 LTIP is estimated to be approximately \$4.1 million. Approximately half of the compensation expense relates to the time-vested RSUs, which is being expensed straight-line over forty-one months. Through the end of the second quarter of fiscal 2019, the Company has accrued \$0.1 million for performance awards under the 2018-2020 LTIP.

#### 6. Stock-Based Compensation

The Company has one active stock-based compensation plan: the 2016 Incentive Compensation Plan (the "2016 Plan"). The initial share reserve under the 2016 Plan was 5,725,538 shares of common stock. A grant of a stock option award or stock appreciation right will reduce the outstanding reserve on a one-for-one basis, meaning one share for every share granted. A grant of a full-value award, including, but not limited to, restricted stock, restricted stock units and deferred stock, will reduce the outstanding reserve by a fixed ratio of 1.9 shares for every share granted. At August 3, 2019 the Company had 2,424,220 shares available under the 2016 Plan. Subsequent to the end of the second quarter of fiscal 2019, on August 8, 2019, the Company's shareholders approved an amendment to increase the share reserve by an additional 2,800,000 shares.

In accordance with the terms of the 2016 Plan, any shares outstanding under the previous 2006 Incentive Compensation Plan (the "2006 Plan") at August 4, 2016 that subsequently terminate, expire or are cancelled for any reason without having been exercised or paid are added back and become available for issuance under the 2016 Plan, with stock options being added back on a one-for-one basis and full-value awards being added back on a 1 to 1.9 basis. At August 3, 2019, 784,251 stock options remained outstanding under the 2006 Plan.

The 2016 Plan is administered by the Compensation Committee. The Compensation Committee is authorized to make all determinations with respect to amounts and conditions covering awards. Options are not granted at a price less than fair value on the date of the grant. Except with respect to 5% of the shares available for awards under the 2016 Plan, no award will become exercisable unless such award has been outstanding for a minimum period of one year from its date of grant.

The following tables summarize the share activity and stock option activity for the Company's 2006 Plan and 2016 Plan, on a combined basis, for the first six months of fiscal 2019:

|  | Restricted shares | RSUs (1)  | Deferred shares (2) | Fully-vested shares (3) | Performance Share Units (4) | Total number of shares | Weighted-average grant-date fair value |
|--|-------------------|-----------|---------------------|-------------------------|-----------------------------|------------------------|--|
| <b>Shares</b>                                      |                   |           |                     |                         |                             |                        |  |
| Outstanding non-vested shares at beginning of year | 30,000            | 1,372,628 | 204,040             | —                       | —                           | 1,606,668              | \$ 2.93                                |
| Shares granted                                     | —                 | 390,299   | 43,455              | 65,995                  | 720,000                     | 1,219,749              | \$ 1.84                                |
| Shares vested/issued                               | (10,000)          | (441,094) | (5,455)             | (65,995)                | —                           | (522,544)              | \$ 3.19                                |
| Shares canceled                                    | (20,000)          | (35,271)  | —                   | —                       | —                           | (55,271)               | \$ 2.77                                |
| Outstanding non-vested shares at end of quarter    | -                 | 1,286,562 | 242,040             | —                       | 720,000                     | 2,248,602              | \$ 2.28                                |

- (1) During the first six months of fiscal 2019, the Company granted 150,299 RSUs in connection with the partial achievement of performance targets under the 2017-2018 LTIP, see Note 5, *Long-Term Incentive Plans*. In addition, the Company granted, as a signing award, 240,000 time-based RSUs to Mr. Kanter, which will vest equally over four years. As a result of net share settlement, of the 441,094 time-based RSUs which vested during the first six months of fiscal 2019, only 359,542 shares of common stock were issued.
- (2) The 43,455 shares of deferred stock, with a fair value of \$98,763, represent compensation to certain directors in lieu of cash, in accordance with their irrevocable elections. The shares of deferred stock will vest three years from the date of grant or at separation of service, based on the irrevocable election of each director.

- (3) During the first six months of fiscal 2019, the Company granted 65,995 shares of stock, with a fair value of approximately \$149,995, to certain directors as compensation in lieu of cash, in accordance with their irrevocable elections. Directors are required to elect 50% of their quarterly retainer in equity. Any shares in excess of the minimum required election are issued from the Company's Fourth Amended and Restated Non-Employee Director Compensation Plan ("Non-Employee Director Compensation Plan").
- (4) On February 19, 2019, the Company granted 720,000 shares of performance stock units ("PSUs"), with a fair value of \$1.0 million, to Mr. Kanter. The PSUs vest in installments when the following milestones are met: one-third of the PSUs vest when the trailing 90-day volume-weighted average closing stock price ("VWAP") is \$4.00, one-third of the PSUs vest when the VWAP is \$6.00 and one-third when the VWAP is \$8.00. All PSUs will expire on April 1, 2023 if no performance metric is achieved. The \$1.0 million is being expensed over the respective derived service periods of each tranche of 16 months, 25 months and 30 months, respectively. The respective fair value and derived service periods assigned to the PSUs were determined using a Monte Carlo model based on: the Company's historical volatility of 55.9%, a term of 4.1 years, stock price on the date of grant of \$2.50 per share, a risk-free rate of 2.5% and a cost of equity of 9.5%.

|  | Number of shares | Weighted-average exercise price per option | Weighted-average remaining contractual term | Aggregate intrinsic value |
|--|------------------|--|---|---------------------------|
| <b>Stock Options</b>                     |                  |  |   |                           |
| Outstanding options at beginning of year | 957,400          | \$ 4.50                                    | 5.1 years                                   | \$ 16,878                 |
| Options granted                          | —                | —  | —   | —                         |
| Options expired and canceled             | (92,592)         | \$ 2.50                                    | —   | —                         |
| Options exercised                        | —                | —  | —   | —                         |
| Outstanding options at end of quarter    | 864,808          | \$ 4.71                                    | 3.6 years                                   | \$ —                      |
| Options exercisable at end of quarter    | 854,808          | \$ 4.74                                    | 3.6 years                                   | \$ —                      |

#### Valuation Assumptions

For the first six months of fiscal 2019, the Company granted 720,000 PSUs, 390,299 RSUs and 43,455 shares of deferred stock. For the first six months of fiscal 2018, the Company granted 153,888 stock options, 67,305 shares of restricted stock, 334,625 RSUs and 54,798 shares of deferred stock.

Unless otherwise specified by the Compensation Committee, RSUs, restricted stock and deferred stock are valued using the closing price of the Company's common stock on the day immediately preceding the date of grant.

The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model. There were no stock options granted in the first six months of fiscal 2019. The following assumptions were used for grants for the first six months of fiscal 2018:

|                         | August 4, 2018 |
|-------------------------|----------------|
| Expected volatility     | 48.9% - 57.1%  |
| Risk-free interest rate | 2.55% - 2.63%  |
| Expected life           | 3.0 - 4.5 yrs  |
| Dividend rate           | —              |

#### Non-Employee Director Compensation Plan

The Company granted 15,397 shares of common stock, with a fair value of approximately \$34,995, to certain of its non-employee directors as compensation in lieu of cash in the first six months of fiscal 2019.

#### Stock Compensation Expense

The Company recognized total stock-based compensation expense of \$0.9 million and \$0.8 million for the first six months of fiscal 2019 and fiscal 2018, respectively. The total compensation cost related to time-vested stock options, restricted stock, RSU and PSU awards not yet recognized as of August 3, 2019 was approximately \$2.5 million, net of estimated forfeitures, which will be expensed over a weighted average remaining life of 29 months.



## 7. Earnings per Share

The following table provides a reconciliation of the number of shares outstanding for basic and diluted earnings per share:

|  | For the three months ended |                | For the six months ended |                |
|--|----------------------------|----------------|--------------------------|----------------|
|  | August 3, 2019             | August 4, 2018 | August 3, 2019           | August 4, 2018 |
| <i>(in thousands)</i>  |                            |                |                          |                |
| <b>Common stock outstanding:</b>   |                            |                |                          |                |
| Basic weighted average common shares outstanding                             | 49,867                     | 49,060         | 49,734                   | 48,926         |
| Common stock equivalents – stock options and restricted stock <sup>(1)</sup> | 308                        | —              | —                        | —              |
| Diluted weighted average common shares outstanding                           | 50,175                     | 49,060         | 49,734                   | 48,926         |

(1) Common stock equivalents of 489 shares for the three months ended August 4, 2018 and 415 and 458 shares for the six months ended August 3, 2019 and August 4, 2018, respectively, were excluded due to the net loss.

The following potential common stock equivalents were excluded from the computation of diluted earnings per share in each period because the exercise price of such options was greater than the average market price per share of common stock for the respective periods or because of the unearned compensation associated with either stock options, restricted stock units, restricted or deferred stock had an anti-dilutive effect.

|   | For the three months ended |                 | For the six months ended |                 |
|---|----------------------------|-----------------|--------------------------|-----------------|
|   | August 3, 2019             | August 4, 2018  | August 3, 2019           | August 4, 2018  |
| <i>(in thousands, except exercise prices)</i> |                            |                 |                          |                 |
| Stock options                                 | 865                        | 1,147           | 850                      | 1,147           |
| Restricted stock units                        | 1,056                      | 80              | 1,040                    | 80              |
| Restricted and deferred stock                 | 85                         | 30              | 63                       | 36              |
| Range of exercise prices of such options      | \$1.85 - \$7.02            | \$1.85 - \$7.02 | \$2.00 - \$7.02          | \$1.85 - \$7.02 |

The above options, which were outstanding at August 3, 2019, expire from March 19, 2020 to June 29, 2028.

Shares of unvested restricted stock of 30,000 shares at August 4, 2018 were excluded from the computation of basic earnings per share. There were no unvested shares of restricted stock outstanding at August 3, 2019.

The 720,000 PSUs are excluded from basic and diluted earnings per share until the market condition is achieved.

## 8. Income Taxes

Since the end of fiscal 2014, the Company has maintained a full valuation allowance against its deferred tax assets. While the Company has projected it will return to profitability, generate taxable income and ultimately emerge from a three-year cumulative loss, based on the Company's forecast for fiscal 2019, the Company believes that a full valuation allowance remains appropriate at this time. Realization of the Company's deferred tax assets is dependent on generating sufficient taxable income in the near term. At August 3, 2019, the Company had total deferred tax assets of \$58.3 million, total deferred tax liabilities of \$10.4 million and a valuation allowance of \$47.9 million.

As of August 3, 2019, for federal income tax purposes, the Company has net operating loss carryforwards of \$141.5 million, which will expire from fiscal 2022 through fiscal 2036 and net operating loss carryforwards of \$20.8 million that are not subject to expiration. For state income tax purposes, the Company has \$91.5 million of net operating losses that are available to offset future taxable income, which will expire from fiscal 2019 through fiscal 2039. Additionally, the Company has \$3.5 million of net operating loss carryforwards related to the Company's operations in Canada, which will expire from fiscal 2025 through fiscal 2039.

The Company's financial statements reflect the expected future tax consequences of uncertain tax positions that the Company has taken or expects to take on a tax return, based solely on the technical merits of the tax position. The liability for unrecognized tax benefits at August 3, 2019 was approximately \$2.0 million and was associated with a prior tax position related to exiting the Company's direct business in Europe during fiscal 2013. The amount of unrecognized tax benefits has been presented as a reduction in the reported amounts of the Company's federal and state net operating losses carryforwards. No penalties or interest have been accrued on this liability because the carryforwards have not yet been utilized. The reversal of this liability would result in a tax benefit being recognized in the period in which the Company determines the liability is no longer necessary.

The discrete tax rate method was used for calculating tax expense for the second quarter and first six months of fiscal 2019 and fiscal 2018. The Company's tax benefit for the second quarter and first six months of fiscal 2019 was the result of the deferred tax impact of

\$30,000 and \$81,000, respectively, in other comprehensive income (loss), which resulted in a corresponding decrease in valuation allowance. This income tax benefit was partially offset by tax expense, primarily for certain states' margin tax. The income tax provision for the second quarter and first six months of fiscal 2018, primarily related to certain states' margin tax, which was partially offset by the tax benefit recognized as a result of the deferred tax impact of \$21,000 and \$47,000, respectively, in other comprehensive income (loss) which resulted in a corresponding decrease in valuation allowance.

#### **9. CEO Transition Costs**

In connection with Mr. Levin's retirement and the appointment of Mr. Kanter as the Company's President and Chief Executive Officer, the Company has incurred certain transition costs. For the first six months of fiscal 2019 and 2018, the Company has incurred \$0.7 million and \$0.1 million, respectively, related to CEO search costs, Acting CEO consulting costs, housing allowance and legal fees. In addition, in accordance with the terms of the transition agreement between the Company and Mr. Levin, the Company is accruing for estimated future cash payments that Mr. Levin will be entitled to under his transition agreement and existing performance plans, if and when such targets are achieved.

#### **10. Corporate Restructuring**

In the second quarter of fiscal 2018, the Company incurred a charge of \$1.6 million in connection with its corporate restructuring to reduce its corporate work force by approximately 15%. The charge represented employee severance, one-time termination benefits and other employee-related costs associated with the restructuring.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q constitute "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995. In some cases, forward-looking statements can be identified by the use of forward-looking terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect" or "anticipate" or the negatives thereof, variations thereon or similar terminology. The forward-looking statements contained in this Quarterly Report are generally located in the material set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations," but may be found in other locations as well, and include statements regarding our expectations with respect to our strategic plans to grow our customer base and drive top-line sales; store counts, comparable sales growth and free cash flow for fiscal 2019 and the impact of the wholesale business on future growth. These forward-looking statements generally relate to plans and objectives for future operations and are based upon management's reasonable estimates of future results or trends. The forward-looking statements in this Quarterly Report should not be regarded as a representation by us or any other person that our objectives or plans will be achieved. The following discussion of our financial condition and results of operations should be read in conjunction with the unaudited consolidated financial statements and notes to those statements included elsewhere in this Quarterly Report and our audited consolidated financial statements for the year ended February 2, 2019, included in our Annual Report on Form 10-K for the year ended February 2, 2019, as filed with the Securities and Exchange Commission on March 22, 2019 (our "Fiscal 2018 Annual Report").

Numerous factors could cause our actual results to differ materially from such forward-looking statements. We encourage readers to refer to the "Risk Factors" section in Part I, Item 1A of our Fiscal 2018 Annual Report, that sets forth certain risks and uncertainties that may have an impact on future results and direction of our Company, including, without limitation, risks relating to the execution of our corporate strategy, and our ability to grow our wholesale segment, predict customer tastes and fashion trends, forecast sales growth trends, maintain and build our brand awareness and compete successfully in our market.

All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the foregoing. These forward-looking statements speak only as of the date of the document in which they are made. We disclaim any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in our expectations or any change in events, conditions or circumstances in which the forward-looking statement is based.

### BUSINESS SUMMARY

Destination XL Group, Inc., together with our consolidated subsidiaries (the "Company"), is the largest specialty retailer of big and tall men's clothing with retail, wholesale and direct operations in the United States and Canada. We operate under the trade names of Destination XL®, DXL®, DXL Outlets, Casual Male XL®, Casual Male XL Outlets and Rochester Clothing. At August 3, 2019, we operated 221 Destination XL stores, 16 DXL outlet stores, 59 Casual Male XL retail stores, 29 Casual Male XL outlet stores and 3 Rochester Clothing stores. Our e-commerce site, dxl.com, supports our stores, brands and product extensions.

Unless the context indicates otherwise, all references to "we," "our," "us" and "the Company" refer to Destination XL Group, Inc. and our consolidated subsidiaries. We refer to our fiscal years, which end on February 1, 2020 and February 2, 2019 as "fiscal 2019" and "fiscal 2018," respectively. Both fiscal 2019 and fiscal 2018 are 52-week periods.

### SEGMENT REPORTING

Historically, we have had two principal operating segments: our stores and direct businesses. We consider these two operating segments to be similar in terms of economic characteristics, production processes and operations, and have therefore aggregated them into one reportable segment, retail segment, consistent with our omni-channel business approach. In fiscal 2018, we launched a wholesale segment, which we consider a third operating segment. However, due to the immateriality of the wholesale segment's revenues, profits and assets for the six months ended August 3, 2019 and August 4, 2018, its operating results have been aggregated with the retail segment for both periods.

### COMPARABLE SALES

Total comparable sales include our retail stores that have been open for at least 13 months and our direct business. Stores that have been remodeled or re-located during the period are also included in our determination of comparable sales. Stores that have been expanded by more than 25% are considered non-comparable for the first 13 months. If a store becomes a clearance center, it is also removed from the calculation of comparable sales. After our announcement in the beginning of fiscal 2019 that we would be closing our Rochester clothing stores, we removed from our comparable sales the three Rochester stores that closed during the first six months of fiscal 2019. The method of calculating comparable sales varies across the retail industry and, as a result, our calculation of comparable sales is not necessarily comparable to similarly titled measures reported by other retailers.

Our customer's shopping experience continues to evolve across multiple channels and we are continually adapting to meet his needs. The majority of our stores have the capability of fulfilling online orders if merchandise is not available in the warehouse. As a result, we continue to see more transactions that begin online but are ultimately completed at the store level. Similarly, if a customer visits a store and the item is out of stock, the associate can order the item through our website. A customer also has the ability to order online and pick-up in a store. Because this omni-channel approach to retailing is changing the boundaries of where a sale originates and where a sale is ultimately settled, we do not report comparable sales separately for our retail segment. However, as we continue to invest in building our e-commerce platform, bringing a heightened digital focus to our Company, additional disclosure on our e-commerce growth as it relates to our current initiatives is important. We define store sales as sales that originate and are fulfilled directly at the store level. E-commerce sales, which we also refer to as direct sales, are defined as sales that originate online, whether through our website, at the store level or through a third-party marketplace.

## RESULTS OF OPERATIONS

The following is a summary of results for the second quarter and first six months of fiscal 2019 as compared to the second quarter and first six months of the prior year, including adjusted EBITDA, which is a non-GAAP measure. Please see "Non-GAAP Financial Measures" below for a reconciliation of net income (loss) to adjusted EBITDA.

|   | For the three months ended |                | For the six months ended |                |
|---|----------------------------|----------------|--------------------------|----------------|
|   | August 3, 2019             | August 4, 2018 | August 3, 2019           | August 4, 2018 |
| <i>(in millions, except per share data)</i> |                            |                |                          |                |
| Net income (loss)                           | \$ 0.0                     | \$ (1.2)       | \$ (3.0)                 | \$ (4.3)       |
| Adjusted EBITDA (Non-GAAP basis)            | \$ 7.1                     | \$ 8.7         | \$ 11.9                  | \$ 14.0        |
| <b>Per diluted share:</b>                   |                            |                |                          |                |
| Net income (loss)                           | \$ 0.00                    | \$ (0.02)      | \$ (0.06)                | \$ (0.09)      |
| Adjusted net income (loss) (Non-GAAP basis) | \$ 0.00                    | \$ 0.01        | \$ (0.04)                | \$ (0.04)      |

### Executive Summary

While sales for the second quarter of fiscal 2019 were disappointing and below our expectations, we were pleased to see an improvement over the first quarter. Our second quarter comparable sales were flat to last year as compared to the first quarter, which had a comparable sales decline of (1.2)%. The flat comparable sales in the second quarter were driven by a positive comparable sales increase from our direct business, which helped to offset the low single-digit comparable sales decrease from our stores. As with many clothing retailers, the delay of warm weather that we experienced at the end of the first quarter continued into May and negatively affected sales among our seasonal merchandise categories early in the second quarter. As we have historically seen, however, as the warmer weather arrived, sales among these categories picked up through the balance of the second quarter.

Contributing to our total sales during the second quarter of fiscal 2019 was an increase of \$2.7 million from our wholesale business. We are pleased with the steady progress we are making with this new business, with total sales for the first six months of fiscal 2019 of \$5.1 million. It is important for us to ensure that we are building a strong infrastructure and financial discipline for this segment of our business. We believe that this business will be a strong complement to our retail business and will provide us an opportunity to expand our customer base.

The tough retail sales environment and colder weather impacted sales which fell below our expectations, and as a result, we increased our promotional stance during the second quarter in an effort to drive traffic and maintain a healthy inventory, which had a negative impact on our merchandise margins. In addition, while we saw improvement in our wholesale margin from the first quarter of fiscal 2019, our merchandise margin for the second quarter was impacted by our wholesale business, due to the nature of those margins being significantly lower than our retail business.

For the first six months of fiscal 2019, our cash flow from operations decreased by \$5.9 million as compared to the prior year's first six months, primarily due to a decrease in Adjusted EBITDA and the timing of working capital. Our inventory on August 3, 2019, increased approximately \$7.5 million as compared to August 4, 2018. Approximately half of the increase in inventory was primarily due to the acceleration of receipts from China due to impending tariffs, wholesale inventory to be delivered in the third quarter, and replacement inventory of certain styles that were impacted by a cargo vessel fire in the first quarter. The balance was driven by a door-base expansion and an increase in style-presentation levels in our better and best collections as we drive branded collections.

### Financial Outlook

For fiscal 2019, we expect to deliver comparable sales growth in our omni-channel retail business and to generate free cash flow. Since Mr. Kanter joined the Company on April 1, 2019, we have made progress in developing the mission, vision and strategic plan that is now beginning to inform and define our transformation as we look forward and develop the strategy to engage the Big and Tall men across the omni-channel landscape. We are making capital investments in both our customer relationship capabilities and our data infrastructure and analytics capabilities. We believe that these investments are required as we move forward in this digitally-driven retail environment in which we operate today.

In fiscal 2019, we plan to open 2 new DXL retail stores, rebrand 12 Casual Male XL retail stores to DXL retail stores and rebrand 1 Casual Male XL outlet to a DXL outlet store. We also plan to close 5 Casual Male XL retail stores (two of which will be closed in connection with the opening of the two DXL stores), 1 DXL store and our 5 remaining Rochester Clothing stores.

## Financial Summary

### Sales

|  | Second Quarter  | First Six Months |
|--|-----------------|------------------|
|  | (in millions)   |                  |
| <b>Sales for fiscal 2018</b>                           | <b>\$ 122.2</b> | <b>\$ 235.5</b>  |
| Less 2018 sales for stores that have closed /converted | (1.8)           | (3.3)            |
|  | <b>\$ 120.4</b> | <b>\$ 232.2</b>  |
| Change in comparable sales                             | —               | (1.2)            |
| Change in wholesale revenue                            | 2.7             | 5.1              |
| Non-comparable sales                                   | 0.3             | 0.3              |
| Other, net   | (0.2)           | (0.2)            |
| <b>Sales for fiscal 2019</b>                           | <b>\$ 123.2</b> | <b>\$ 236.2</b>  |

Total sales for the second quarter of fiscal 2019 increased 0.9% to \$123.2 million from \$122.2 million in the second quarter of fiscal 2018. The increase of \$1.0 million in total sales was principally due to an increase in wholesale revenue of \$2.7 million partially offset by a decrease of \$1.8 million in sales from closed stores. Comparable sales for the second quarter of fiscal 2019 were flat. Our sales were negatively impacted by the delayed arrival of warm weather at the start of the second quarter but were pleased to see steady improvement over the course of the second quarter.

For the first six months of fiscal 2019, our total sales increased 0.3% to \$236.2 million as compared to \$235.5 million for the first six months of fiscal 2018. The increase of \$0.7 million was principally due to an increase in wholesale revenue of \$5.1 million partially offset by a decrease in sales from closed stores of \$3.3 million and a decrease in comparable sales of (0.5)%, or \$1.2 million.

As we continue to invest in our digital capabilities, we believe it is important to monitor direct sales as a percentage of total retail sales. On a trailing twelve-month basis, direct sales as a percentage of total retail sales were 22.0% at the end of the second quarter of fiscal 2019 as compared to 21.2% at the end of the second quarter of the prior year. For the first six months of fiscal 2019, our direct sales were 21.3%, up from 20.5% for the first six months of the prior year.

### Gross Profit Margin

For the second quarter of fiscal 2019, our gross margin rate, inclusive of occupancy costs, was 44.3% as compared to a gross margin rate of 46.3% for the second quarter of fiscal 2018. The decrease of 200 basis points was due to a decrease in merchandise margins of 270 basis points partially offset by a 70 basis point improvement in occupancy costs as a percent of sales. The 270 basis point decrease in merchandise margin, as compared to the prior year's second quarter, was due to the higher promotional activity of approximately 190 basis points and 80 basis points due to the impact of our wholesale segment, which by its nature has lower merchandise margins than our retail business. The improvement in occupancy costs, as a percentage of sales, was due to a decrease of \$0.8 million in total occupancy costs, primarily related to closed stores, as compared to the prior year's second quarter.

For the first six months of fiscal 2019, our gross margin rate, inclusive of occupancy costs, was 44.0% as compared to a gross margin rate of 45.5% for the first six months of fiscal 2018. The decrease of 150 basis points was due to a decrease in merchandise margins of 220 basis points partially offset by a 70 basis point improvement in occupancy costs as a percent of sales. The 220 basis point decrease in merchandise margin was due to 120 basis points related to an increase promotional activity due to the lower than expected sales volume and 100 basis points due to the impact of our wholesale segment. The improvement in occupancy costs, as a percentage of sales, was due to a decrease of \$1.4 million in total occupancy costs, primarily related to closed stores, as compared to the prior year's first six months.

### Selling, General and Administrative Expenses

As a percentage of sales, SG&A expenses for the second quarter of fiscal 2019 were 38.5% as compared to 39.1% for the second quarter of fiscal 2018. On a dollar basis, SG&A decreased by \$0.3 million for the second quarter of fiscal 2019. This decrease was primarily attributable to a \$0.6 million decrease in marketing costs and a \$0.3 million decrease in incentive accruals partially offset by an increase of \$0.2 million in expenses related to our wholesales business. In addition, as a result of adopting ASC 842 at the beginning of fiscal 2019, we are no longer receiving a \$0.4 million quarterly benefit from amortizing a deferred gain related to the sale-leaseback of our corporate office.

For the first six months of fiscal 2019, SG&A expenses were 39.0% as compared to 39.6% for the first six months of fiscal 2018. On a dollar basis, SG&A expense decreased \$1.1 million, primarily due to savings of \$2.3 million recognized in the first quarter due to the corporate restructuring in May 2018, a \$0.5 million decrease in marketing costs and a decrease of \$0.3 million in incentive accruals. These savings were partially offset by an increase of \$0.6 million in expenses related to our wholesale business, the prior period's recognition of \$0.7 million of deferred gain on the sale-leaseback, as discussed above, and an insurance gains of \$0.6 million in the prior year which did not repeat in fiscal 2019.

SG&A expenses are managed through two primary cost centers: Customer Facing Costs and Corporate Supporting Costs. Customer Facing Costs, which include store payroll, marketing, and other store operating costs, represented 23.3% of sales for the first six months of fiscal 2019 as compared to 23.6% of sales for the first six months of last year. On an annual basis, management targets marketing expenses to be at approximately 5% of sales. Corporate Supporting Costs, which include the distribution center, support, and other corporate overhead costs, represented 15.7% of sales for the first six months of fiscal 2019 compared to 16.0% of sales for the first six months of last year. The Company continues to examine and rationalize its entire SG&A cost structure to improve its EBITDA margins and overall profitability.

#### *Depreciation and Amortization*

Depreciation and amortization for the second quarter and first six months of fiscal 2019 of \$6.2 million and \$12.5 million, respectively, decreased from \$7.4 million and \$14.7 million, respectively, for the second quarter and first six months of fiscal 2018. With the majority of our new store growth complete, our depreciation costs are decreasing. In addition, depreciation and amortization in the prior year included amortization on our Casual Male trademark, which is now fully amortized.

#### *Interest Expense, Net*

Net interest expense for the second quarter and first six months of fiscal 2019 of \$0.9 million and \$1.7 million, respectively, decreased slightly from \$1.0 million and \$1.8 million, respectively, for the second quarter and first six months of fiscal 2018. The slight decrease in interest costs was due to a decrease in average borrowings outstanding offset by an increase in the average effective borrowing rate.

#### *Income Taxes*

We established a full valuation allowance against our deferred tax assets at the end of fiscal 2013. Based on our forecast for fiscal 2019, we believe that a full valuation allowance continues to remain appropriate at this time.

The discrete tax rate method was used for calculating tax expense. Due to current period losses, our current tax provision for the first six months of fiscal 2019 and fiscal 2018 was primarily due to current state margin tax, based on gross receipts less certain deductions. The total income tax benefit for the second quarter and first six months of fiscal 2019 included a deferred tax impact of \$30,000 and \$81,000, respectively, in other comprehensive income (loss), which resulted in a tax benefit on the Consolidated Statement of Operations related to the corresponding decrease in valuation allowance. Similarly, the total income tax provision for the second quarter and first six months of fiscal 2018 included a deferred tax impact of \$21,000 and \$47,000, respectively, in other comprehensive income (loss) which resulted in a tax benefit due to its corresponding decrease in valuation allowance.

#### *Net Income (Loss)*

For the second quarter of fiscal 2019, we had net income of \$0.0 million, or \$0.00 per diluted share, compared with a net loss of \$(1.2) million, or \$(0.02) per diluted share, for the second quarter of fiscal 2018. For the first six months of fiscal 2019, we had a net loss of \$(3.0) million, or \$(0.06) per diluted share, as compared with a net loss of \$(4.3) million, or \$(0.09) per diluted share.

On a non-GAAP basis, before CEO transition costs and restructuring charges and assuming a normalized tax rate of 26% for all periods, adjusted net income (loss) per share for the second quarter and first six months of fiscal 2019 was \$0.00 per diluted share and \$(0.04) per diluted share, respectively, as compared to adjusted net income (loss) of \$0.01 per diluted share and \$(0.04) per diluted share, respectively, for the second quarter and first six months of 2018.

#### *Inventory*

Our inventory on August 3, 2019, increased approximately \$7.5 million to \$110.4 million, as compared to \$102.9 million at August 4, 2018. Approximately half of the increase in inventory was primarily due to the acceleration of receipts from China due to impending tariffs, wholesale inventory to be delivered in the third quarter, and replacement inventory of certain styles that were impacted by a cargo vessel fire in the first quarter. The balance was driven by a door-base expansion and an increase in style-presentation levels in our better and best collections as we drive branded collections. At August 3, 2019, our clearance inventory represented 10.9% of our total inventory, as compared to 10.1% at August 4, 2018.

## SEASONALITY

Historically, and consistent with the retail industry, we have experienced seasonal fluctuations as it relates to our operating income and net income. Traditionally, a significant portion of our operating income and net income is generated in the fourth quarter, as a result of the "Holiday" season.

## LIQUIDITY AND CAPITAL RESOURCES

Our primary sources of liquidity are cash generated from operations and availability under our credit facility with Bank of America, N.A., ("Credit Facility"), which was most recently amended in May 2019 ("Credit Facility"). Our current cash needs are primarily for working capital (essentially inventory requirements), capital expenditures and growth initiatives. We plan to manage our working capital and it is expected that excess cash from operations will be directed toward our growth initiatives and debt reductions. We currently believe that our existing cash generated by operations together with our Credit Facility will be sufficient within current forecasts for us to meet our foreseeable liquidity requirements.

For the first six months of fiscal 2019, cash flow from operations decreased by approximately \$5.9 million to \$0.9 million as compared to \$6.8 million for the first six months of fiscal 2018. Free cash flow, a non-GAAP measure, decreased by \$6.1 million to \$(6.7) million for the first six months of fiscal 2019 as compared to \$(0.6) million for the first six months of fiscal 2018. The primary reason for this decrease of \$6.1 million in free cash flow was due to a decrease in Adjusted EBITDA and the timing of working capital. At August 3, 2019, accrued expenses were substantially lower than the prior year due to certain rent and lease related liabilities that were eliminated upon adoption of ASC 842. In addition, an increase of \$3.0 million in incentive payments related to fiscal 2018 also contributed to the decrease in free cash flow. As mentioned above, our inventory levels increased as compared to prior year levels as a result of increasing in-store style presentation for certain brands in our better and best collections, as well as accelerated receipts due to impending tariffs and wholesale inventory to be delivered in the third quarter. Capital expenditures for the first six months of fiscal 2019 increased slightly to \$7.6 million as compared to \$7.4 million for the first six months of fiscal 2018.

This decrease in free cash flow, as a result of the timing in working capital, resulted in an increase of \$3.1 million in total debt outstanding at August 3, 2019 as compared to August 4, 2018. The following is a summary of our total debt outstanding at August 3, 2019 with the associated unamortized debt issuance costs:

| <i>(in thousands)</i> | Gross Debt Outstanding |        | Less Debt Issuance Costs |       | Net Debt Outstanding |
|-----------------------|------------------------|--------|--------------------------|-------|----------------------|
| Credit facility       | \$                     | 49,770 | \$                       | (319) | \$ 49,451            |
| FILO Loan             |                        | 15,000 |                          | (215) | 14,785               |
| Total debt            | \$                     | 64,770 | \$                       | (534) | \$ 64,236            |

Our Credit Facility provides for a maximum committed borrowing of \$125.0 million, which, pursuant to an accordion feature, may be increased to \$175.0 million upon our request and the agreement of the lender(s) participating in the increase (the "Revolving Facility"). The Credit Facility includes a sublimit of \$20.0 million for commercial and standby letters of credit and a sublimit of up to \$15.0 million for swingline loans. Borrowings made pursuant to the Revolving Facility under the Credit Facility will bear interest, calculated under either the Federal Funds rate or the LIBOR rate, at a rate equal to the following: (a) the Federal Funds rate plus a varying percentage based on the Company's excess availability, of either 0.25% or 0.50%, or (b) the LIBOR rate (the Company being able to select interest periods of 1 week, 1 month, 2 months, 3 months or 6 months) plus a varying percentage based on the Company's excess availability, of either 1.25% or 1.50%. The current maturity date is May 24, 2023.

We had outstanding borrowings of \$49.8 million under the Credit Facility at August 3, 2019. At August 3, 2019, outstanding standby letters of credit were \$2.6 million and outstanding documentary letters of credit were \$1.3 million. The average monthly borrowing outstanding under the Credit Facility during the first six months ended August 3, 2019 was approximately \$56.4 million, resulting in an average unused excess availability of approximately \$37.6 million. Unused excess availability at August 3, 2019 was \$44.5 million.

### FILO Loan

The Credit Facility also includes a FILO loan for \$15.0 million. The total borrowing capacity under the FILO loan is based on a borrowing base, generally defined as a specified percentage of the value of eligible accounts, including certain trade names, that steps down over time, plus a specified percentage of the value of eligible inventory that steps down over time. There can be no voluntary prepayments on the FILO loan during the first year. After its one-year anniversary, the FILO loan can be repaid, in whole or in part, subject to certain payment conditions.

Borrowings made under the FILO loan will bear interest, calculated under either the Federal Funds rate or the LIBOR rate, at a rate equal to the following: (a) the Federal Funds rate plus a varying percentage based on the Company's excess availability, of either 1.75% or 2.00% or (b) the LIBOR rate (the Company being able to select interest periods of 1 week, 1 month, 2 months, 3 months or 6

months) plus a varying percentage based on the Company's excess availability, of either 2.75% or 3.00%. At August 3, 2019, the outstanding balance of \$15.0 million was in a 1-week LIBOR-based contract with an interest rate of 5.06%.

#### Capital Expenditures

The following table sets forth the open stores and related square footage at August 3, 2019 and August 4, 2018, respectively:

| Store Concept<br><i>(square footage in thousands)</i> | August 3, 2019   |                | August 4, 2018   |                |
|---|------------------|----------------|------------------|----------------|
|   | Number of Stores | Square Footage | Number of Stores | Square Footage |
| DXL Retail  | 221              | 1,704          | 216              | 1,687          |
| DXL Outlets   | 16               | 82             | 15               | 78             |
| Casual Male XL Retail                                 | 59               | 196            | 72               | 248            |
| Casual Male Outlets                                   | 29               | 88             | 31               | 95             |
| Rochester Clothing                                    | 3                | 36             | 5                | 51             |
| <b>Total Stores</b>                                   | <b>328</b>       | <b>2,106</b>   | <b>339</b>       | <b>2,159</b>   |

Below is a summary of store openings and closings from February 2, 2019 to August 3, 2019:

| Number of Stores:       | DXL | DXL Outlets | Casual Male XL Retail | Casual Male XL Outlets | Rochester Clothing | Total Stores |
|-------------------------|-----|-------------|-----------------------|------------------------|--------------------|--------------|
| At February 2, 2019     | 216 | 15          | 66                    | 30                     | 5                  | 332          |
| New stores(1)           | —   | —           | —                     | —                      | —                  | —            |
| Rebranded stores (2)    | 4   | 1           | (4)                   | (1)                    | —                  | —            |
| Replaced stores(3)      | 1   | —           | (1)                   | —                      | —                  | —            |
| Closed retail stores(4) | —   | —           | (2)                   | —                      | (2)                | (4)          |
| At August 3, 2019       | 221 | 16          | 59                    | 29                     | 3                  | 328          |

(1) Represents stores opened in new markets.

(2) Represents Casual Male XL stores that were remodeled and rebranded to DXL stores.

(3) Represents DXL stores opened in existing markets with the corresponding Casual Male XL stores closed in such markets in connection with those DXL store openings.

(4) Represents closed stores for which there were no corresponding openings in the same market.

Our capital expenditures for the first six months of fiscal 2019 were \$7.6 million as compared to \$7.4 million for the first six months of fiscal 2018. During the first six months of fiscal 2019, we opened one new DXL store, rebranded 4 Casual Male XL retail stores to DXL retail stores and one Casual Male XL outlet to a DXL outlet as compared to opening 2 DXL retail stores, 1 DXL outlet and 3 Casual Male XL stores rebranded to DXL stores during the first six months of fiscal 2018.

In the second half of fiscal 2019, we plan to open 1 new DXL retail store and remodel 8 Casual Male XL to DXL retail stores. In addition, we expect to close 2 Casual Male XL retail stores (1 of which will be closed in connection with the opening of the DXL store), 1 DXL store and our 3 remaining Rochester Clothing stores.



## CRITICAL ACCOUNTING POLICIES

Effective February 3, 2019, the Company adopted ASU 2016-02, "Leases (Topic 842)." As a result of the adoption, we established our leases as right-of-use assets of \$214.1 million and established corresponding lease liabilities of \$254.5 million on our Consolidated Balance Sheet at February 3, 2019. The \$40.3 million difference between the right-of-use assets and lease liabilities was primarily attributable to the elimination of certain existing lease-related assets and liabilities as a net adjustment to the right-of-use assets. In the first six months of fiscal 2019, we recognized a net credit to opening accumulated deficit of \$5.3 million to recognize: (i) the remaining deferred gain of \$10.3 million from a sale-leaseback transaction (ii) the recognition of impairments, upon adoption, of certain right-to-use assets of \$3.8 million and (iii) the write-off of initial direct costs of \$1.2 million. See Note 1 to the Consolidated Financial Statements.

### Non-GAAP Financial Measures

Adjusted net income (loss), adjusted net (income) loss per diluted share, free cash flow and Adjusted EBITDA are non-GAAP measures. These non-GAAP measures are not presented in accordance with GAAP and should not be considered superior to or as a substitute for net loss or cash flows from operating activities or any other measure of performance derived in accordance with GAAP. In addition, all companies do not calculate non-GAAP financial measures in the same manner and, accordingly, the non-GAAP measures presented in this Quarterly Report may not be comparable to similar measures used by other companies. We believe that inclusion of these non-GAAP measures helps investors gain a better understanding of our performance, especially when comparing such results to previous periods and that they are useful as an additional means for investors to evaluate our operating results, when reviewed in conjunction with our GAAP financial statements. Reconciliations of these non-GAAP measures are presented in the following tables (*certain columns may not foot due to rounding*):

Adjusted net income (loss) and adjusted net income (loss) per diluted share. Adjusted net income (loss) and adjusted net income (loss) per share reflect an adjustment assuming a normal tax rate of 26% and the add-back of CEO transition and corporate restructuring costs. We have fully reserved against our deferred tax assets and, therefore, net loss is not reflective of earnings assuming a "normal" tax position. Adjusted net income (loss) provides investors with a useful indication of the financial performance of the business, on a comparative basis, assuming a normalized tax rate of 26%.

|   | For the three months ended |                   |                |                   | For the six months ended |                   |                |                   |
|---|----------------------------|-------------------|----------------|-------------------|--------------------------|-------------------|----------------|-------------------|
|   | August 3, 2019             |                   | August 4, 2018 |                   | August 3, 2019           |                   | August 4, 2018 |                   |
|   | \$                         | Per diluted share | \$             | Per diluted share | \$                       | Per diluted share | \$             | Per diluted share |
| <i>(in thousands, except per share data)</i>                          |                            |                   |                |                   |                          |                   |                |                   |
| Net income (loss) (GAAP basis)  | \$ 38                      | \$ 0.00           | \$ (1,185)     | \$ (0.02)         | \$ (3,043)               | \$ (0.06)         | \$ (4,295)     | \$ (0.09)         |
| Adjust:   |                            |                   |                |                   |                          |                   |                |                   |
| CEO transition costs  | -                          | -                 | -              | -                 | 702                      | -                 | 130            | -                 |
| Corporate restructuring   | -                          | -                 | 1,570          | -                 | -                        | -                 | 1,630          | -                 |
| Add back actual income tax provision (benefit)                        | (8)                        | -                 | 5              | -                 | (29)                     | -                 | 3              | -                 |
| Add income tax benefit (provision), assuming a normal tax rate of 26% | (8)                        | -                 | (101)          | -                 | 616                      | -                 | 658            | -                 |
| Adjusted net income (loss) (non-GAAP basis)                           | \$ 22                      | \$ 0.00           | \$ 289         | \$ 0.01           | \$ (1,754)               | \$ (0.04)         | \$ (1,874)     | \$ (0.04)         |
| Weighted average number of common shares                              |                            |                   |                |                   |                          |                   |                |                   |
| outstanding on a diluted basis  |                            | 50,175            |                | 49,060            |                          | 49,734            |                | 48,926            |

Free Cash Flow. We define free cash flow as cash flow from operating activities less capital expenditures. Free cash flow excludes the mandatory and discretionary repayment of debt. Free cash flow is a metric that management uses to monitor liquidity. We expect to fund our ongoing capital expenditures with cash flow from operations.

The following table reconciles free cash flow:

|  | For the six months ended |                |
|--|--------------------------|----------------|
|  | August 3, 2019           | August 4, 2018 |
| <i>(in millions)</i>                             |                          |                |
| Cash flow from operating activities (GAAP basis) | \$ 0.9                   | \$ 6.8         |
| Capital expenditures, infrastructure projects    | (5.2)                    | (6.1)          |
| Capital expenditures for DXL stores              | (2.4)                    | (1.3)          |
| Free Cash Flow (non-GAAP basis)                  | \$ (6.7)                 | \$ (0.6)       |

Adjusted EBITDA. Adjusted EBITDA is calculated as earnings before interest, taxes, depreciation and amortization and is before CEO transition costs, restructuring charges and any impairment of assets. We believe that adjusted EBITDA is useful to investors in

evaluating our performance. With the significant capital investment we have made over the past several years in connection with DXL store openings, we have had increased levels of depreciation and interest, and therefore, management uses adjusted EBITDA as a key metric to measure profitability and economic productivity.

| (in millions)                    | For the three months ended |                | For the six months ended |                |
|----------------------------------|----------------------------|----------------|--------------------------|----------------|
|                                  | August 3, 2019             | August 4, 2018 | August 3, 2019           | August 4, 2018 |
| Net income (loss) (GAAP basis)   | \$ 0.0                     | \$ (1.2)       | \$ (3.0)                 | \$ (4.3)       |
| Add back:                        |                            |                |                          |                |
| CEO transition costs             | -                          | -              | 0.7                      | 0.1            |
| Corporate restructuring          | -                          | 1.6            | -                        | 1.6            |
| Provision for income taxes       | -                          | -              | (0.0)                    | 0.0            |
| Interest expense                 | 0.9                        | 1.0            | 1.7                      | 1.8            |
| Depreciation and amortization    | 6.2                        | 7.4            | 12.5                     | 14.7           |
| Adjusted EBITDA (non-GAAP basis) | \$ 7.1                     | \$ 8.7         | \$ 11.9                  | \$ 14.0        |

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

In the normal course of business, our financial position and results of operations are routinely subject to a variety of risks, including market risk associated with interest rate movements on borrowings and foreign currency fluctuations. We regularly assess these risks and have established policies and business practices to protect against the adverse effects of these and other potential exposures.

#### Interest Rates

We utilize cash from operations and from our Revolving Facility of our Credit Facility to fund our working capital needs. Our Credit Facility is not used for trading or speculative purposes. As part of our Credit Facility, we also have an outstanding \$15.0 million FILO loan. In addition, we have available letters of credit as sources of financing for our working capital requirements. Borrowings under the Credit Facility, which expires May 24, 2023, bear interest at variable rates based on Bank of America's prime rate or LIBOR.

At August 3, 2019, we had outstanding borrowings of approximately \$49.8 million, of which approximately \$45.0 million were in LIBOR-based contracts with an interest rate of approximately 3.56%. The remainder was prime-based borrowings, with a rate of 5.75%. At August 3, 2019, the \$15.0 million outstanding borrowings under the FILO loan were in a LIBOR-based contract with an interest rate of 5.06%.

Based upon a sensitivity analysis as of August 3, 2019, assuming average outstanding borrowing during the first six months of fiscal 2018 of \$56.4 million under our Credit Facility and \$15.0 million outstanding under our FILO loan, a 50 basis point increase in interest rates would have resulted in a potential increase in interest expense of approximately \$357,000 on an annualized basis.

#### Foreign Currency

Our Rochester Clothing store located in London, England conducts business in British pounds and our two DXL stores located in Ontario, Canada conduct business in Canadian dollars. As of August 3, 2019, sales from these stores were immaterial to consolidated sales. As such, we believe that movement in foreign currency exchange rates will not have a material adverse effect on our financial position or results of operations.

### Item 4. Controls and Procedures.

#### Evaluation of Disclosure Controls and Procedures

As required by Rule 13a-15 under the Exchange Act, our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of August 3, 2019. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of August 3, 2019, our disclosure controls and procedures were effective.

Changes in Internal Control over Financial Reporting

During the six-month period ended August 3, 2019, we adopted new guidance for lease accounting. We implemented internal controls to ensure we adequately evaluated leasing arrangements and properly assessed the impact of the new guidance to facilitate the adoption. Additionally, we implemented new business processes, internal controls, and modified information technology systems to assist in the ongoing application of the new guidance. There were no other changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended August 3, 2019 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are subject to various legal proceedings and claims that arise in the ordinary course of business. Management currently believes that the resolution of these matters will not have a material adverse impact on our future results of operations or financial position.

**Item 1A. Risk Factors.**

There have been no material changes to the risk factors as previously disclosed in Part I, Item 1A of our Fiscal 2018 Annual Report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

- 10.1 [First Amendment to Seventh Amended and Restated Credit Facility dated as of May 31, 2019, by and among Bank of America, N.A., as Administrative Agent and Collateral Agent, the Lenders identified therein, the Company, as Lead Borrower, the Company and CMRG Apparel, LLC, as Borrowers, and the Guarantors identified therein \(included as Exhibit 10.1 to the Company's Current Report on Form 8-K filed June 6, 2019, and incorporated herein by reference\).](#)
- 10.2 [Fourth Amended and Restated Annual Incentive Plan \(included as Exhibit 10.1 to the Company's Current Report on Form 8-K filed May 6, 2019, and incorporated herein by reference\).](#)
- 31.1 [Certification of the Chief Executive Officer of the Company pursuant to Rule 13a-14\(a\) under the Securities Exchange Act of 1934.](#)
- 31.2 [Certification of the Chief Financial Officer of the Company pursuant to Rule 13a-14\(a\) under the Securities Exchange Act of 1934.](#)
- 32.1 [Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)
- 32.2 [Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.](#)
- 101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended August 3, 2019, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statements of Comprehensive Income, (iv) Consolidated Statements of Changes in Stockholders' Equity, (v) Consolidated Statements of Cash Flows, and (vi) Notes to Consolidated Financial Statements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DESTINATION XL GROUP, INC.

Date: August 28, 2019

By: /S/ John F. Cooney

John F. Cooney

Vice President, Managing Director, Chief Accounting Officer and Corporate Controller (Duly Authorized Officer and Chief Accounting Officer)

## CERTIFICATION

I, Harvey S. Kanter, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Destination XL Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 28, 2019

By: \_\_\_\_\_ /s/ Harvey S. Kanter  
Harvey S. Kanter  
Chief Executive Officer

## CERTIFICATION

I, Peter H. Stratton, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Destination XL Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 28, 2019

By: \_\_\_\_\_ /s/ Peter H. Stratton, Jr.  
Peter H. Stratton, Jr.  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Destination XL Group, Inc. (the "Company") for the period ended August 3, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Harvey S. Kanter, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished as an exhibit to the Report pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except to the extent that the Company specifically incorporates this certification by reference.

Date: August 28, 2019

By: \_\_\_\_\_ /s/ Harvey S. Kanter  
Harvey S. Kanter  
Chief Executive Officer

*A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*



**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Destination XL Group, Inc. (the "Company") for the period ended August 3, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Peter H. Stratton, Jr., Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being furnished as an exhibit to the Report pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, regardless of any general incorporation language in such filing, except to the extent that the Company specifically incorporates this certification by reference.

Date: August 28, 2019

By: \_\_\_\_\_ /s/ Peter H. Stratton, Jr.  
Peter H. Stratton, Jr.  
Chief Financial Officer

*A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.*